



Kiteworks

Kiteworks Content Firewall

Conquering Cyber Risk in 3rd Party Communications

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1

About Kiteworks



3,000+
Enterprise Customers



25M+
End Users



48k Users
Largest Customer



Customers in
57 Countries



95%
Private Cloud Deployment



97%
Renewal Rate



Kiteworks Customers

Kiteworks

UK
Power
Networks



Deloitte.



Abbott

teva



Hogan
Lovells

HARTMANN



Rabobank

LATHAM
LATHAM & WATKINS



L'ORÉAL



Lilly



JUNIPER
NETWORKS

ارامكو السعودية
Saudi Aramco



charles
SCHWAB

gemalto
security to be free



NYC
HEALTH+
HOSPITALS

“There are two types of companies:
those that have been breached,
and those that don't know they have been breached”

- *Shawn Henry, a former official at the US FBI responsible for cybersecurity investigations*

Total Visibility: If You Can't See It, You Can't Defend It



Where is your sensitive data?

Protecting FileSharing requirements, MFT, Email security, etc.

- Inter-Board Communication
- Top-Management Projects
- Investors Relations
- Periodical Reporting

- Compensations/Performance Review
- Recruiting, On- and Offboarding
- Management of Employee Data

- Contract Management
- Board Reporting
- IP-related Communication
- Equity Management

- Tax Advisors / Auditors
- Internal/External Audits
- Audits of affiliates

- Clean-Team Communication
- Post-Merger Integration
- Fund Raising
- RealEstate Mgmt

- Research Projects
- Documents + Results
- Patent Management
- Management of IP-rights and copyrights

- Contract Management
- Customer Communication
- Secure Collaboration in sensitive topics

- Secure Access for Externals
- Exchange of large files or data

- Business Continuity/Emergency Management
- Regulatory Risk Management/Reporting

- Secure Integration into Existing Applications (Systemintegration via API)
- Crisis Communication



The Pseudo Insider Threat

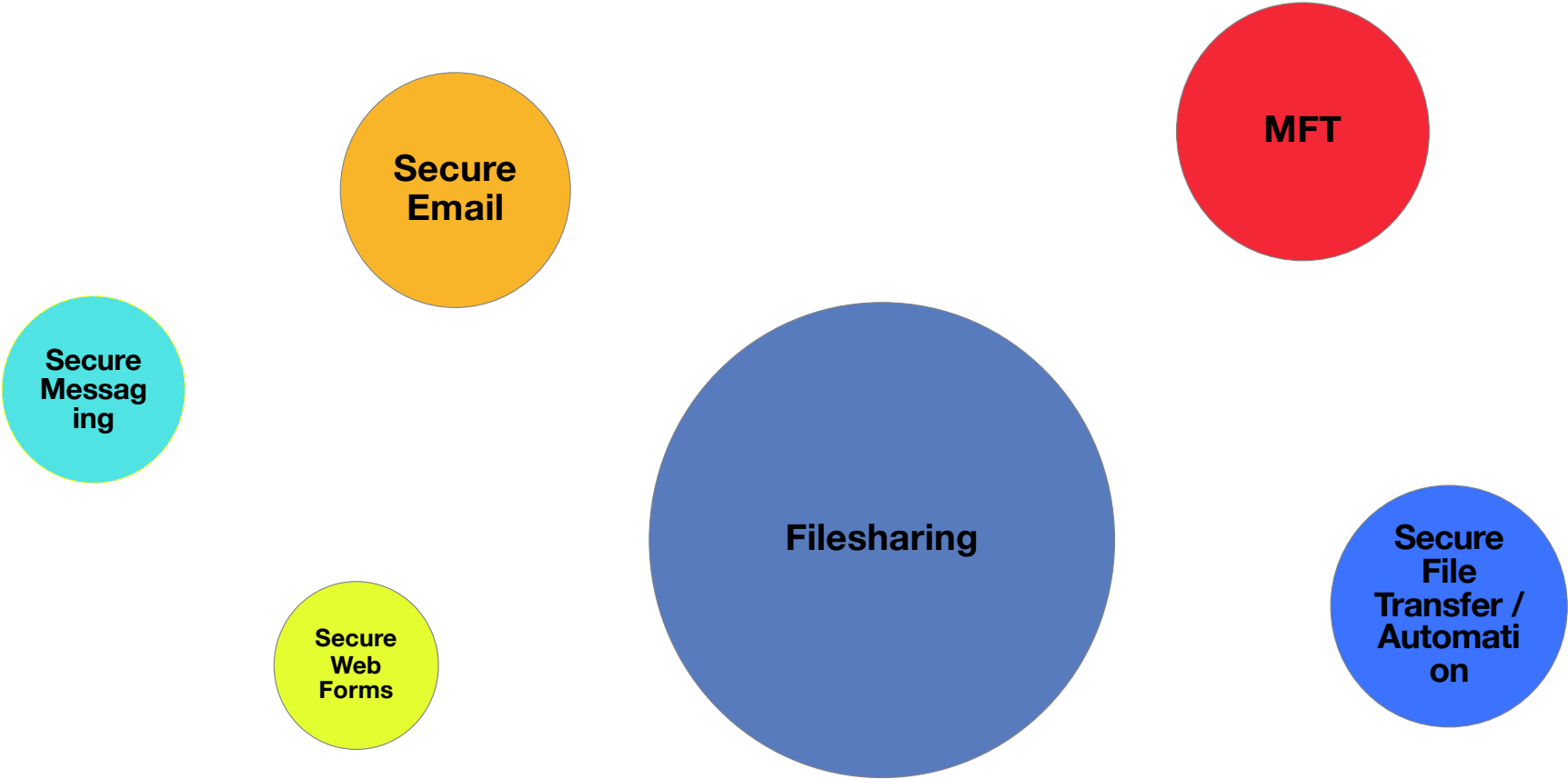
**We Must Share Information with 3rd Parties,
but Security Is Often an Afterthought**

- Poor Visibility
- Policy Exceptions
- Lack of Governance
- Unwarranted Access
- Black Box 3rd Party Systems
- Limited or Zero Control



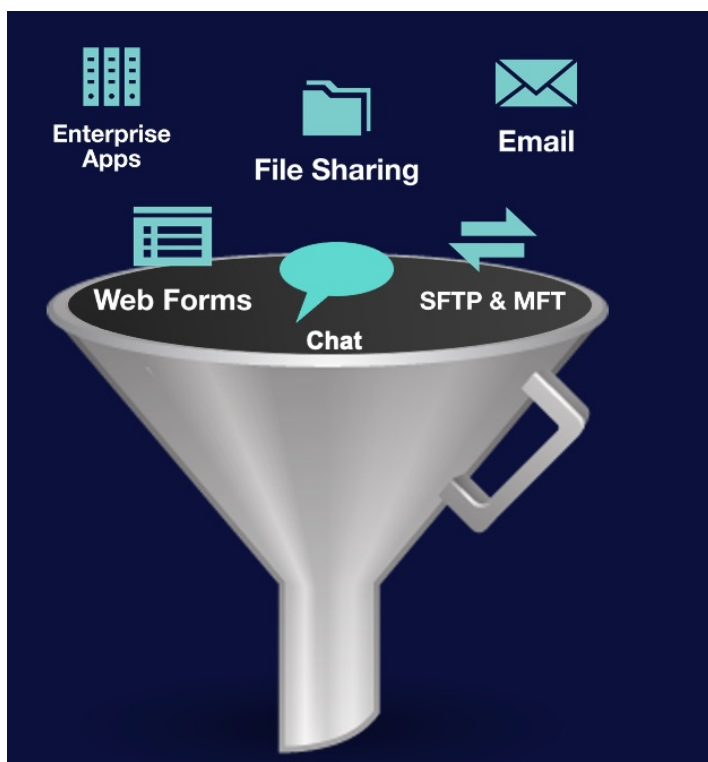
Protection of Enterprise Communication

Lots of point solutions



Consolidate Communication Channels

Funneling Email, File Sharing, Chat and Other 3rd Party Channels into a Single Normalized Data Flow



Stop Chasing The Fuzzy Perimeter

- Secure Every Communication
- Streamline Infrastructure
- Reduce Costs

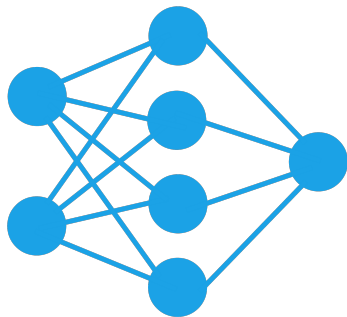
Meet Essential Requirements

- Visibility
- Security, Privacy & Compliance
- Simplicity

We Need a New Kind of Firewall

An Evolution from Protecting Traffic to Protecting Communication

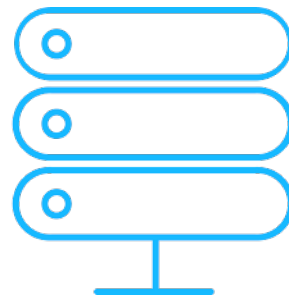
Network Firewall



Traffic & Topology
1990s

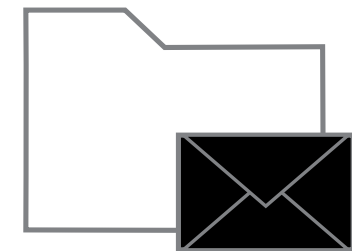


Web Application Firewall



Requests & Responses
2000s

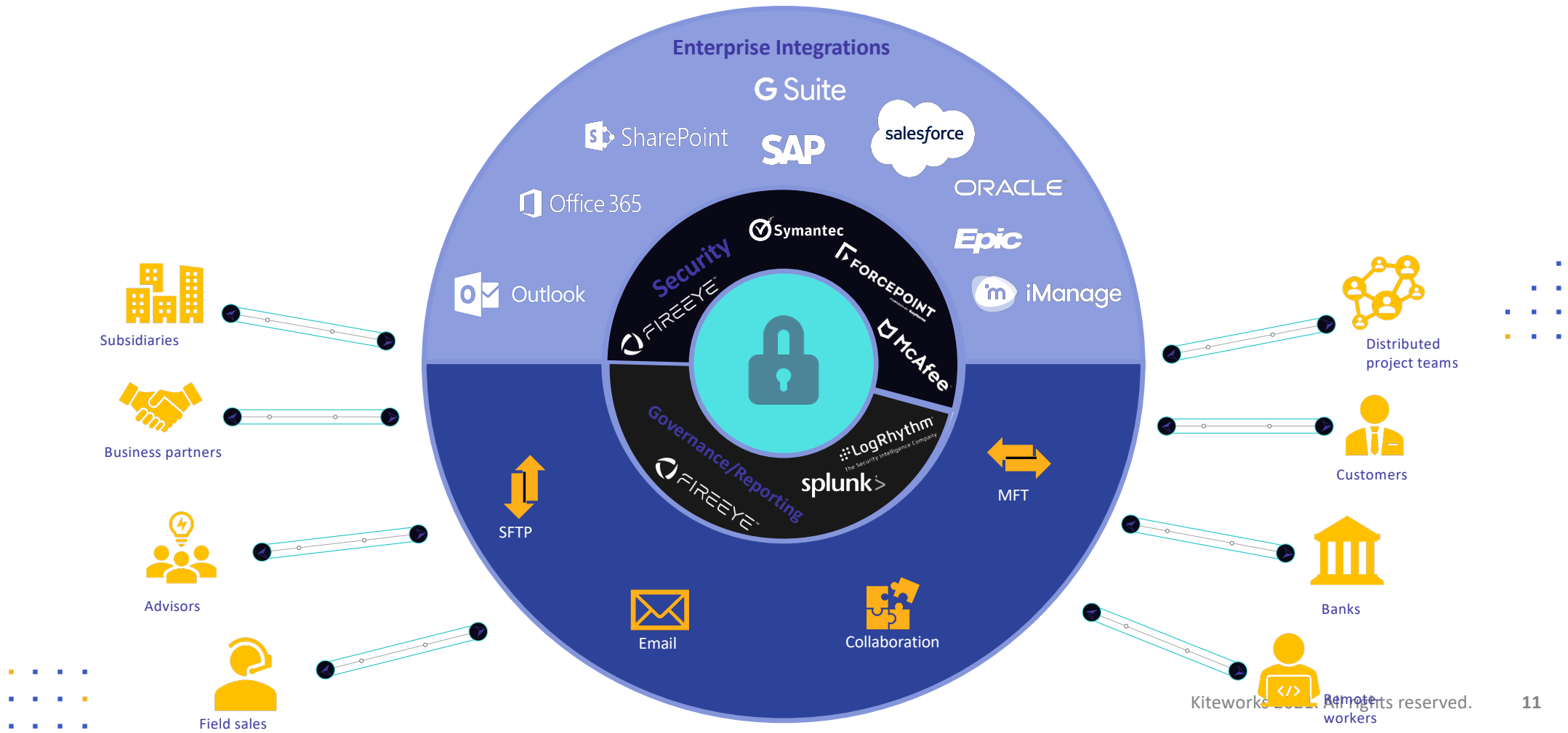
Content Firewall



Identity & Information
Today



One single platform for all sensitive communication





Kiteworks

**For more information,
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for details.**